

BAB V

KESIMPULAN DAN SARAN

4.1 Kesimpulan

Berdasarkan hasil pembahasan penelitian, maka kesimpulan dari penelitian ini adalah sebagai berikut :

1. Tingkat *Entrepreneurial Self-Efficacy* pada Pada Mahasiswa *Start-Up* Fakultas Pendidikan Ekonomi dan Bisnis Universitas Pendidikan Indonesia masuk dalam kategori tinggi oleh responden. Tingkat *Green Entrepreneurial Intention* pada Pada Mahasiswa *Start-Up* Fakultas Pendidikan Ekonomi dan Bisnis Universitas Pendidikan Indonesia masuk dalam kategori tinggi oleh responden. Tingkat Pendidikan Kewirausahaan pada Pada Mahasiswa *Start-Up* Fakultas Pendidikan Ekonomi dan Bisnis Universitas Pendidikan Indonesia masuk dalam kategori tinggi oleh responden.
2. Terdapat pengaruh positif *Entrepreneurial Self-Efficacy* terhadap *Green Entrepreneurial Intention*.
3. Terdapat pengaruh positif *Entrepreneurial Self-Efficacy* terhadap *Pendidikan Kewirausahaan..*
4. Terdapat pengaruh positif Pendidikan Kewirausahaan terhadap *Green Entrepreneurial Intention*.
5. Pendidikan kewirausahaan secara kuat mampu memediasi pengaruh *Entrepreneurial Self-Efficacy* terhadap *Green Entrepreneurial Intention*.

4.2 Saran

Berdasarkan hasil penelitian dan pembahasan merujuk pada skor rata-rata indikator pada penelitian variable penelitian, maka saran yang diberikan peneliti pada pelaksanaan penelitian ini adalah:

Linda Maryani, 2023

PENGARUH ENTREPRENEURIAL SELF-EFFICACY TERHADAP GREEN ENTREPRENEURIAL INTENTION YANG DIMEDIASI OLEH PENDIDIKAN KEWIRASAHAAN
(Survei Pada Mahasiswa *Start-Up* Fakultas Pendidikan Ekonomi Dan Bisnis Universitas Pendidikan Indonesia)

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1. Hasil penelitian menunjukkan bahwa indikator marshaling berada pada kategori cukup rendah. Hal ini menunjukkan bahwa masih perlunya peningkatan mahasiswa dalam mememiliki kemampuan yang komunikatif dalam menjalin hubungan dengan calon investor atau mitra kerja lainnya. Adapun saran yang diajukan untuk meningkatkan kemampuan bernegosiasi dari dalam diri individu tersebut juga perlunya ada kerjasama dari luar misalnya dengan dosen, motivator, alumni, yang bisa diikuti kaitan dengan relasi/hubungan baru dengan konsumen atau mitra kerja.
2. Hasil penelitian menunjukkan bahwa indikator *desire* pada mahasiswa berada dalam kategori cukup rendah. Mengingat pentingnya kesiapan untuk memimpin diri sendiri, baik secara jasmani dan rohani dalam kegiatan bisnis yang profesional dan berdedikasi yang penuh terhadap kesuksesan kegiatan bisnisnya, dengan demikian saran yang diajukan untuk dapat meningkatkan pengetahuan dan kemampuan dalam pengendalian diri yang dilihat dari aspek motivasi diri, mahasiswa diharapkan mampu memiliki tekad yang kuat untuk membangun usaha yang mengutamakan pada pelestarian lingkungan sekitar. Hal tersebut dapat dijalankan dengan suasana yang menyenangkan, kreatif, inovatif dan berdayasaing.
3. Hasil penelitian menunjukkan tingkat indikator *plans* termasuk dalam kategori cukup rendah. Mengingat pentingnya sebuah perencanaan program jangka pendek maupun jangka panjang. Demikin hal tersebut menjadi saran yang akan untuk dapat keyakinan diri, penanaman yang perlu ditekankan kemampuan membuat jadwal secara struktur dan teratur dalam mengalokasikan perencanaan praktik berbisnis yang berlandaskan faktor lingkungan.

4.3 Implikasi

Berdasarkan penelitian yang telah dilakukan, diperoleh implikasi sebagai berikut :

1. Pada variabel *Entrepreneurial Self-Efficacy*, pertanyaan tertinggi adalah pada “Saya memiliki kemampuan sangat tinggi dalam memelihara hubungan bisnis dengan konsumen.” Hal ini terdapat pada indikator *Implementing*.
2. Pada variabel *Green Entrepreneurial Intention*, pertanyaan tertinggi pada “Saya memiliki kemampuan dalam mengalokasikan perencanaan keuangan secara sangat cermat untuk memulai usaha yang ramah lingkungan.” Hal ini terdapat pada indikator *Preference*
3. Pada variabel Pendidikan Kewirausahaan, pertanyaan tertinggi adalah pada “Saya memiliki kemampuan yang sangat tinggi dalam memilih dan menentukan jenis bisnis, sesuai dengan potensi yang dimiliki..” Hal ini terdapat pada indikator *Intention of venture creation and confidence*.

Keseluruhan hasil penelitian diketahui bahwa kemampuan secara teoritis mahasiswa dapat memahami adab untuk mengedepankan etika dalam berbisnis. Hal tersebut didukung dengan pembekalan pembelajaran pada pendidikan kewirausahaan seperti halnya penjelasan mengenai *Corporate Sosial Responsibility* (CSR) dimana mahasiswa mampu menerapkan tanggung jawab terhadap konsumen, investor, komunitas, dan lingkungan dalam segala aspek operasional usaha bisnisnya.

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